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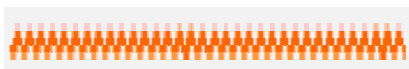
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Sandy Smith

We have had an action packed quarter. Our first Quarter Auction is now behind us and it was a big success. A good time was had by all and we made some money for the Chapter as well as for our Charity, The Shreffler House. Cele Gast and the Ways & Means Committee did an outstanding job putting this event together, it was no small undertaking and they pulled it off without a hitch. Be sure to find time to Thank Cele & her team. Dianna, Candy, Stephanie & I had the opportunity to attend this year's Mid-Year Conference in Washington D.C. where our Chapter was recognized as the third place winner for Small Chapters for 86.2% Chapter Membership Retention. This award included not only an opportunity to walk across the stage & be recognized, but to also be awarded a \$200 check for our Chapter and have our picture (Dianna Darney & myself) on the National WCR Website. Check it out; we are picture #98 under the awards area. I can't tell you how proud I felt and how much I appreciate all the support of everyone who renewed their membership and got behind this year's officers so we could win this award. Way to Go Harford County, Let's keep up the momentum and continue to grow and flourish. On June 2nd we traveled to Atlantic City for a day of fun inside & outside of the casinos. We had 43 folks in all and I think everyone would agree they came home winners. A big thank you to Francine Litter and her committee for a job well done. Our own Helene Kelbaugh and her husband Lou of Great Escapes treated us to a lovely bus ride and plied us with food and drink. Thanks Helene & Lou, I certainly felt like we got the royal treatment and look forward to traveling with you again. Looking forward we have the MAR Convention in Ocean City, Sept 14-16. The WCR Luncheon is scheduled for Tuesday, Sept 15 from 12-2pm. Tickets are \$32 pre-purchase required. Contact Sandy McAlister-Galloway at 877-473-6291 or sandy@theprostocknow.com. We also have scheduled an upcoming speaker presentation for Saturday morning September 26 from 8-10am at Applebee's in Bel Air. We will have an all you can eat pancake breakfast, with speaker Mark Cohen, CPA of D'Amelio Cohen & Associates, LLC. Mark will be speaking to us on a variety of timely real estate issues, including maximizing your deductions, retirement planning and Obama's Tax proposals and how they may affect you. It promises to be a great event, worthy of getting out of bed early on a Saturday morning. See Cele Gast for tickets, \$10 per person. This event is open to the realtor community at large so invite a colleague. As you can tell a lot is going on at the Women's Council and I just want to take a minute to say how proud I am to be part of this terrific organization. Our Chapter has made great strides over the past 6 months in meeting our goals by growing our membership, (pushing the 40 mark), and generating positive energy throughout the realtor community. there is still much work to be done and we'd love your help. If there is something you want to see go on the calendar, it's not too late. Call me and let's get a plan together.



We are a community of real estate professionals creating business opportunities, developing skills for the future and achieving our Individual potential for success.



Harford County Chapter Monthly Meetings are held on the first Thursday of the month at 11:30am

2009 Harford Chapter Meetings

August 6th 11:30am to 1:00pm
September 3rd 11:30am to 1:00pm
October 1st 11:30am to 1:00pm
November 5th 11:30am to 1:00 pm
December TBA

Welcome to our Newest Members

Fran Stricker-Keller Williams
Robin Sullivan-Prudential
Charlene Lunsford -CBRB
Diane Mahaffey-Keller Williams

New Local Affiliates Members-

Shirley Brunkhorst/State Farm
Mark Dardozzi/RainSoft
Tony Belcastro/WSMT Insurance

Visit Our Web Site at

<http://wcrharford.com>
email us at:
info@wcrharford.com

If you would like to contribute to future newsletters or to be added to our mailing list please send an e-mail to rcspalt@mrjs.com

So much goes on behind the scenes at Women's Council and I have the privilege of showing up when the work has been completed and get to be the face man, but you all need to know that without the hard work of our BOG we would not have reached our goals and be having such a successful year. I would encourage each of you to stay connected,

Sandy Smith

My trip to Mid Year Conference was a very positive one! learned plenty of tips to make my business more successful, Enjoyed taking my first PNM course Harnessing the Power taught by Terry Watson a superb speaker and teacher, if you ever have to opportunity to take a class from him please do, matter of fact he's teaching the Green course at MAR this September, was very impressed with the other classes that Women's Council offered brought back tips learned for my position as VP of Membership ,and met members of WCR from all over the country, Would recommend to every member if you have the opportunity to attend a National WCR event to go, very glad I did, Meet a lot of new friends who I've kept in touch with by email and came back recharged for the summer months, taking full advantage of everything I walked away with tips to make my business and family life much more positive, please feel free to ask me about anything that I bought back with me would be more than glad to share the ideas!

Dianna Darney VP of Membership

Sandy & Dianna with National speaker Terry Watson at the Mid Year Conference in DC.



The Maryland State Chapter of WCR

The State of Maryland has 7 local chapters of WCR. They are Coastal/Delmarva, Anne Arundel County, Greater Baltimore, Greater Capital Area, Prince George County, Harford County and Frederick County

The MD State chapter meets every 2 months. The State Chapter governing board includes all chapter presidents. *more about the Maryland State Chapter of WCR.....*

at
<http://www.marylandwcr.com>

What is WCR About?

The Power of Relationships

We believe that success in business today requires positive, productive relationships. WCR provides an environment in which we can form, nurture and maximize relationships at many levels, from bottom-line business transactions to ongoing

Keep Us Updated

Got a new e-mail address? Or have you moved to a new company? Be sure to notify National WCR of all changes to your contact information – from phone numbers and mailing addresses to Web sites and e-mails. An address correction form appears in WCR's annual membership

Spotlight on a Local Affiliate

**Dan Donovan of Trust D
Home Improvement & Lawn Care
410-515-5657 / 410-322-9126**

I can't sing Dan's praises enough. Since he has joined WCR he has been my go to guy for repairs and lawn care on many properties. He is dependable and so good at what he does. Dan is a great asset to our organization.
RoseAnn Spalt

directory, the *Referral Roster*, and it can be faxed to National WCR 312-329-3290. Also, an online correction form is available at www.wcr.org. Or e-mail contact information changes to National WCR at wcr@wcr.org, or call toll free to 800-245-8512.

Mark Your Calendars

Upcoming Meetings for the Harford Chapter

August 6, 2009

Stand Up & Be Heard (Public Speaking skills)
Member of Toastmasters

September 3, 2009

Green – It's Not Just a Color (Going Green in Harford County)

September 26, 2009 from 8-10am at Applebee's in Bel Air.

We will have an all you can eat pancake breakfast, with speaker Mark Cohen, CPA of D'Amelio Cohen & Associates, LLC.

October 1, 2009

It's the Law (Maryland Legislative update)

November 5, 2009

Expand Your Possibilities, The 5 P's of Personal Branding
Terri Nimmons
Stone Lake Leadership

2009 Conferences & Special Events

Leadership Academy

July 31-August 2, 2009
Chicago, IL

By invitation only: exclusive event for incoming chapter presidents.

2009 Annual Conference

Women's Council/REALTORS® National Conference & Expo November 11-15, 2009
San Diego, CA
Hotel: Westin Gaslamp

For more information or to register for an event see <http://wcr.org>

Our Bus trip to Atlantic City

Thank You to all those that made the trip a huge success, to Francine and her crew for organizing the trip and a especially to Helene Kelbaugh of RE/MAX American Dream and her husband Lou from Great Escapes



Lou was our driver and Helene was the hostess with the mostest, making sure everyone had drinks and snacks all through the ride.



Call Great Escapes Tour and Travel at 410-391-2919 for your next getaway.



Our Local Affiliate Board and National Affiliate Appreciation



The Harford County Association of REALTORS® Basket Bingo

Friday, August 7th

A portion of the proceeds will benefit SARC
(Sexual Assault/Spouse Abuse Resource Center, Inc.)

Prizes are Longaberger products.

*****Free Pizza *** Cash Bar***Food and drinks available for purchase*****

Tickets are \$12.00 each in advance, \$15.00 at the door. **Only 250 tickets will be sold**

Doors open at 6pm, Early bird game at 6:15pm. Games start at 6:30pm

For tickets call The Harford County Association of REALTORS®

at 410-569-0750 or email info@HarfordRealtors.com

Location: American Legion Hall Post 39
500 Hickory Avenue
Bel Air, MD 21014